

COLD FRONT SPONSORSHIP OPPORTUNITIES

Saturday, February 6, 2027 | Bayfront Park



The 10th annual Cold Front event at Bayfront Festival Park celebrates the best of winter fun! This family-friendly event averages approximately 2,000 attendees who enjoy a variety of outdoor recreation activities in the heart of Duluth!

<i>Sponsorship Level</i>	Frozen	Snowy	Windy	Frosty	Activity Host	Promotional Partner
<i>Number of Spaces Available</i>	x2	X4	No limit	No limit	No limit	No limit
<i>Cost</i>	\$2,000	\$1,000	\$500	\$200	No Cost	No Cost
Name recognition on press releases, posters, digital media*	X	-	-	-	-	-
Individual Event Activity Naming Rights i.e. <i>Company Name Sledding Hill</i>	X	X	-	-	-	-
Promotional/Informational Table at Event (this may include free samples; no sales are permitted during event)	X	X	-	-	-	-
Event Banner: Logo*	X	X	-	-	-	-
Emcee Acknowledgement throughout Event	X	X	X	-	-	-
Cold Front Website: Company Logo Listed with link to website	X	X	X	-	-	-
Sponsor Thank You Poster Recognition at Event	X	X	X	X	-	-
Cold Front Website: Company Name Listed	X	X	X	X	X	X
Social Media Posts: Listed in Event, 3 pre-event, 1 post-event thank you	X	X	X	X	X	X

**Must confirm sponsorship by December 1 to be included in print media*

Activity Host: Be a part of the fun! Lead a free activity during Cold Front! Activities can be for youth/families or adults, and may include a craft, game, recreational opportunity and more! Note: there is no vending permitted during the event. You may share information and promotions that lead people back to your services, but advertisement should not be the primary focus of your activity. Activities must be approved in advance by Duluth Parks & Recreation.

Promotional Partner: Run a Cold Front promotion at your business from February 1-7 (the week of Cold Front). Share our event 3x on your social media (1x per week leading up to the event), and we will share your business promotion on Facebook and Instagram. Please submit your promotion by December 15. Examples: 10% off a specific purchase by mentioning Cold Front, create a specialized drink only available that week, BOGO special, etc.

Target Audience: General public, Duluth families with children, tourists. Digital Media: Facebook, Instagram, Cold Front Website

To become a sponsor, contact Duluth Parks & Recreation at **218-730-4300** • parks@duluthmn.gov or visit: ColdFrontDuluth.com